## Message Text

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INFO OCT-01 EA-10 ISO-00 COME-00 L-03 DLOS-09 EUR-12 SIL-01 LAB-04 EB-08 CIAE-00 INR-10 NSAE-00 PA-01 ICA-11 TRSE-00 /077 W

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R 180448Z MAY 78 FM AMCONSUL SAPPORO TO SECSTATE WASHDC 527 INFO AMEMBASSY TOKYO

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E.O. 11652: N/A
TAGS: EFIS, ECON, JA
SUBJECT: AFFECT ON HOKKAIDO OF JAPAN-SOVIET FISHERY AGREEMENT OF APR 21, 1978

1. SUMMARY: THE JAPAN-SOVIET FISHERY COOPERATION AGREE-MENT SIGNED ON 4/21 REDUCED THE ZONE IN WHICH FISHING OF SALMON WILL BE PERMITTED AND LOWERED JAPAN'S QUOTA IN THAT ZONE TO 42,500 TONS OF SALMON. USING LOCAL SOURCES AND THE 1977 EXPERIENCE WITH SALMON QUOTA REDUCTION AS A GUIDE, IT CAN BE SAID THAT, AFTER A VERY SHORT PERIOD OF ADJUSTMENT, THE AMOUNT OF UNEMPLOYMENT IN HOKKAIDO CAUSED BY THE AGREE-MENT WILL BE LIMITED TO ABOUT 150 PEOPLE. THE ACTUAL NEGATIVE ECONOMIC IMPACT CAUSED BY THE AGREEMENT WILL PRO-BABLY ALSO BE LIMITED DUE TO COMPENSATION BY THE CENTRAL GOVERNMENT. THUS, THE GREATEST FEAR OF THE HOKKAIDO FISHING INDUSTRY IS NOT THE PRESENT AGREEMENT BUT THE PROS-PECT OF BEING GRADUALLY SOUEEZED OUT OF FISHING IN THE NORTH PACIFIC ENTIRELY. ANOTHER INDUSTRY WORRY IS THAT UNCERTAINTY IN THE SALMON FISHING MAY EVENTUALLY LEAD TO SALMON BEING PRICED OUT OF THE MARKET. POLITICALLY, THE AGREEMENT INCREASES THE FRUSTRATION OF AREA FISHERMEN WITH SOVIET HARD LINE POLICIES ON MANY ISSUES. THIS FRUSTRA-LIMITED OFFICIAL USE

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TION, TOGETHER WITH THE NEED FOR COMPENSATION CEMENTS THE SUPPORT OF FISHERMEN FOR THE LDP. END SUMMARY

2. NUMBER OF BOATS AFFECTED: AS A RESULT OF THE REDUCED QUOTA, THE GOVERNMENT IS CALLING FOR A 30 PERCENT REDUCTION IN THE NUMBER OF SALMON FISHING BOATS. HOKKAIDO SOURCES INDICATE THAT, OUT OF THE 86 CATCHER BOATS

ATTACHED TO MOTHER SHIPS (WITH CREWS OF ABOUT 20 TO 25 PEOPLE), 26 WILL BE REDUCED, AND THAT AN ADDITIONAL 46 DRIFT-NET CATCHER BOATS (WITH CREWS OF ABOUT 20 PEOPLE) WILL BE REDUCED. THIS IS CONSIDERABLY MORE THAN LAST YEAR'S REDUCTIONS IN THESE CATEGORIES. HOWEVER, SMALL DRIFT-NET CATCHER BOATS, (WITH CREWS OF ABOUT 5 PEOPLE), WHICH SUSTAINED THE GREATEST REDUCTIONS LAST YEAR, WILL NOT BE AFFECTED BY THE '78 AGREEMENT. HOKKAIDO HAS ONLY ONE OF JAPAN'S SIX SALMON FISHING MOTHER BOATS, AND THIS WILL NOT BE AFFECTED.

3. NUMBER OF WORKERS TO BE AFFECTED: THE HOKKAIDO GOVERN-MENT ESTIMATES THAT THERE ARE 10,700 SALMON FISHERMEN IN HOKKAIDO AND THAT 2,300 (30 PCT) OF THEM WILL BE AFFECTED BY THE FISHERIES AGREEMENT. OF THIS NUMBER, ABOUT 1,000 WILL CONTINUE TO BE EMPLOYED BY THE SAME COMPANY BUT IN ANOTHER TYPE OF FISHING; 1,000 WILL LOSE THEIR JOBS BUT WILL SOON BE REHIRED AS FISHERMEN BY OTHER COMPANIES; AND 300 WILL BECOME UNEMPLOYED. ABOUT 50 PCT OF THESE 300 WILL RETURN TO HOMES, AND POSSIBLY JOBS, IN HONSHU, LEAVING ABOUT 150 PEOPLE IN HOKKAIDO WHO WILL LOSE THEIR JOBS AS FISHERMEN DUE TO THE AGREEMENT. THE NUMBER OF PEOPLE TO LOSE JOBS IN SALMON PROCESSING WILL BE NEGLIGIBLE AS FACTORIES WILL MAINTAIN PRODUCTION WITH OTHER KINDS OF FISH OR IMPORTED SALMON.

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- 4. COMPENSATION: AFTER THE '77 22.5 PCT REDUCTION IN THE SALMON QUOTA, THE CENTRAL GOVERNMENT SPONSORED TWO TYPES OF COMPENSATION PROGRAMS. THE FIRST WAS DIRECT COMPENSATION TO THE OWNERS WHO ABANDONED SALMON FISHING. THIS AMOUNTED TO 9.7 BILLION YEN IN TOTAL. THE SECOND FORM OF COMPENSATION WAS A TOTAL OF 17.15 BILLION YEN IN LOANS TO OWNERS WHO CONTINUED FISHING. UNDER THE GENERAL DIRECTION OF THE FISHING ASSOCIATION THOSE WHO CONTINUED FISHING USED THE LOANS TO COMPENSATE THOSE WHO REFRAINED FROM SALMON FISHING. IN TURN, THE OWNERS WHO DID NOT FISH USED THEIR COMPENSATION MONEY TO COVER THEIR EXPENSES, INCLUDING PAY FOR ALREADY RECRUITED CREW MEMBERS. AND A REASONABLE PROFIT.
- 5. THIS YEAR, THE CENTRAL GOVERNMENT IS ARGUING THAT IT CANNOT LAVISHLY SUPPORT AN INDUSTRY THAT, DUE TO THE CHANGES IN INTERNATIONAL FISHING REGULATIONS, WILL CONTINUE TO BE SERIOUSLY OVEREXTENDED. THE HOKKAIDO FISHERY ASSN, HOWEVER, IS INSISTING ON FULL COMPENSATION ON THE GROUNDS THAT IT IS ONLY NECESSARY TO RETRENCH BECAUSE OF THE TREATIES WHICH THE GOVERNMENT HAS NEGOTIATED. SINCE THE GOVERNMENT CANNOT LEGALLY FORCE A REDUCTION IN THE SALMON CATCH, IT MUST REACH SOME COMPROMISE WITH THE FISHERIES

ASSN, BUT IT IS NOT NOW POSSIBLE TO ESTIMATE THE FINAL AMOUNT OF COMPENSATION.

6. COMMENT: ALTHOUGH THE LOCAL ECONOMIC EFFECTS OF THE AGREEMENT WILL BE LIMITED, IT HAS BEEN NEGATIVELY RECEIVED BY LOCAL FISHING GROUPS AND GOVERNMENTS. THIS IS PARTIALLY DUE TO A FEAR THAT FUTURE FISHING AGREEMENTS WILL COMPLETELY BAN JAPANESE SALMON FISHING IN THE NORTH PACIFIC. MINISTER NAKAGAWA'S STATEMENT THAT THE '78 AGREEMENT GUARANTEED JAPANESE ACCESS TO NORTH PACIFIC SALMON FOR FIVE YEARS DID LITTLE TO ALLAY THIS FEAR SINCE SUCH

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A GUARANTEE WAS NOT IN THE AGREEMENT TEXT.

- 7. THE AGREEMENT HAS PREDICTABLY HEIGHTENED THE ANTI-SOVIET FEELING OF FISHERMEN. THERE IS GROWING FRUSTRATION OVER THE CONTINUAL HARD LINE ATTITUDE OF THE USSR ON ALL FISHING ISSUES AND THE NORTHERN TERRITORIES PROBLEM. HOWEVER, THE IDEA THAT A PARTY OTHER THAN THE LDP COULD ACHIEVE A MORE BENEFICIAL RELATIONSHIP WITH THE USSR, DOES NOT SEEM TO BE GAINING ANY GROUND. INDEED, AS LONG AS A "PROPER" DEGREE OF COMPENSATION CAN BE AGREED UPON, THE SOVIETS' HARD LINE APPROACH ONLY SEEMS TO SOLIDIFY FISHERMEN'S SUPPORT FOR THE LDP.
- 8. ANOTHER SALMON INDUSTRY WORRY STEMMING FROM THE AGREE-MENT IS THAT CONTINUED UNCERTAINTY OVER SUPPLY MAY BRING PRICE INCREASES AND DEPRESS THE DEMAND FOR SALMON. IN '77 SALMON SUPPLY UNCERTAINTY LED TO HOARDING WHICH WAS THE MAJOR CAUSE OF THE 39.1 PCT SALMON PRICE INCREASE THAT

YEAR. CONSUMERS ARE EXPECTED TO SWITCH TO LESS EXPENSIVE FISH IF THE PRICE OF SALMON KEEPS RISING. END COMMENT. FANTOZZI

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